



# American Bee Federation Conference

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January 8, 2020

# Introduction to our Business



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# Almond Pollination Specialists





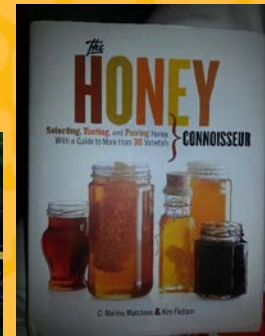
## Changes in the almond industry

- ❖ Larger Corporations buying up smaller orchards
- ❖ Independant Varieties (Self Pollinating)
- ❖ Additional Acreage and land development/expansion



## Changes in the Beekeeping Industry

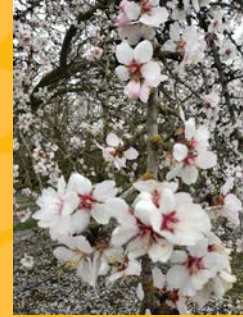
- ❖ Beekeepers getting older- Selling Operations
- ❖ Need additional revenues sources- Pollination
- ❖ Electronic Monitoring devices
- ❖ Higher Standards required





## Newbies: beeks new to almond pollination or beeks considering it for the 1st time

- ❖ Work with someone you trust that is honest and has integrity
- ❖ Trucking Costs- Liability Insurance
- ❖ Come and see California and where your bees are places



## Vets: beeks who've been doing it, but hope to learn how to do it better, get paid more, have better experiences, etc.

- ❖ Build strong relationships with growers and brokers
- ❖ Bring the best bees you can
- ❖ Be prepared for all weather conditions





# Recommendations for all beekeepers

- ❖ Confirm key points in your contract/agreement, including arrival date and location, frame counts, pesticide use during bloom, payment terms, hive removal timing and more.
- ❖ Beekeepers are legally required to register their hives by Jan. 1 or upon arrival in California.
- ❖ Make sure your hives are well marked and distinguishable





What are the benefits for beekeepers from a broker's perspective?



What are the challenges for beekeepers from a broker's perspective?

- ❖ Inspection Stations
- ❖ Possibility of Theft
- ❖ Trucking







How can a broker help a beekeeper, and what should a beekeeper look for in a broker?



What would you like to see from beekeepers and their bees?





What positive developments have occurred/are occurring in the relationship between growers & beekeepers?



<https://beeandbutterflyfund.org>

**Project Apis m.**

<https://www.projectapism.org>



<https://beewhere.calagpermits.org>

**POLLINATOR PARTNERSHIP**

<https://www.pollinator.org>



<https://www.projectapism.org/seeds-for-bees.html>



<https://fieldwatch.com>



<https://www.ahpanet.com>



<http://www.almonds.com>



<https://www.abfnet.org>

# Contact Us



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